

## Smart Start Program Guide

### PURPOSE

The Smart Start Program is designed to give new Independent Consultants the opportunity to earn additional gifts based on their performance during their Smart Start Period.

### ELIGIBILITY

Register as a New Consultant\*.

Must fulfil all requirements to become a Thermomix Independent Consultant and complete the registration process in full.

\*Special rules apply for reactivations, see Q&A.

### DETAILS

A New Consultant will earn Smart Start Rewards for Sales made during their Smart Start Period as follows:

Personal Sales	Smart Start Reward
1	Apron & Pin
2	-
3	-
4	-
<b>Smart Start Success Pack</b>	
5	Peeler / Blade Cover
	Dough Mat
	Sous Vide Set
	Serving Bowl
	TM6 Mixing Bowl
6	Trolley Bag

All Sales must be made within the Smart Start Period to receive the respective Smart Start Reward.

The Apron & Pin Smart Start Rewards will be delivered personally by the New Consultant's Branch Manager.

All other Smart Start Rewards will be shipped direct to the New Consultant one business day after the qualifying Sale is made.

## QUESTIONS & ANSWERS

### ***Can a New Consultant that is participating in the TM4U Program earn Smart Start Rewards?***

Yes. All New Consultants can earn Smart Start Rewards.

### **Switching to Smart Start**

### ***Can an existing Consultant change from Embrace Success to Smart Start?***

Only Consultants that were activated on or after 1<sup>st</sup> March 2022 are eligible to switch to Smart Start.

### ***How does an eligible Consultant switch to Smart Start Program?***

1. Complete Smart Start Switch Form. The link will be made available on 1<sup>st</sup> April 2022.
2. Receive E-mail Notification from Vorwerk to Register for Smart Start Program (at this point no Customer orders can be placed).
3. Register for Smart Start Program.

As soon as New Consultant registration for Smart Start Program is complete and the account is activated, Customer orders can be placed.

### ***How are Commissions impacted when an eligible Consultant switches to the Smart Start Program?***

All Sales made in March by a Consultant that is switching to the Smart Start Program will be paid as normal (no changes).

Any Sales from April onwards will be paid according to the new Commission structure and programs only. No Sales from March will be carried forward for the purposes of April Commissions.

### ***Will a Consultant that switches to the Smart Start Program retain their Consultant ID?***

Yes.

### ***Will a Consultant that switches to the Smart Start Program retain their lifetime Sales?***

Yes.

### ***If I switch to Smart Start, am I eligible to participate in the TM4U Program?***

Yes. However, only Sales from 1<sup>st</sup> April onwards will count towards the TM4U Program.

***If I switch to Smart Start, will my March points still count towards the Mexico incentive trip qualification?***

Yes.

## Glossary of Terms

The definition of all key terms used in this document are defined [here](#).